

LEASOURCE FINANCIAL SERVICES, INC.

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WHY PURSUE MUNICIPAL LEASE BUSINESS?

When compared to commercial leases, municipal transactions offer some distinct advantages:

1. Most transactions get approved.
2. We do not check banks, trade references or credit bureaus.
3. No credit scoring.
4. Agency financial statements are available upon request.
5. Statements are almost always audited.
6. No personal guarantees.
7. Generally no prior bad credit history.

Leasource Financial Services adds further value:

1. Coaching on a deal by deal basis from our vast prior experience.
2. Fast turnaround on documents. We can prepare and forward lessee documents prior to approval (subject to mutually acceptable Term's and Conditions).
3. We work with Lessee's attorney directly should they request changes in lease T's & C's.
4. We can forward draft documents by e-mail for review.
5. Funding takes place within 2 - 3 business days.
6. We offer sensible strategies for winning more municipal business.
7. We have expertise in Federal Government transactions.
8. Leasource Financial Services offers 27 years of public finance experience.

Contact Tom Cadle at **800-991-0099** for even more specifics